

PANOLA COUNTY SHERIFF'S OFFICE

Office: 903-693-0333
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314 W. Wellington
Carthage, Texas 75633

Sheriff Cutter Clinton

January 10, 2024

The Honorable Rodger McLane
Panola County Judge
110 S. Sycamore
Carthage, Texas 75633

Dear Judge McLane,

Please add the following item(s) to the next scheduled meeting of the Panola County Commissioner's Court:

Please record the request for the purchase of Watch Guard Dashboard/Body Cam System including multiyear subscription service. Please see attached quote.

Sincerely,

A handwritten signature in black ink that reads "Cutter Clinton".

Cutter Clinton
Sheriff

CC/lw
CC: Jennifer Stacy
Joni Reed

Honesty, Integrity, Service

Shipping Address:
PANOLA COUNTY SHERIFF
DEPT
314 W WELLINGTON
CARTHAGE, TX 75633
US

Quote Date:05/17/2023
Expiration Date:04/03/2024
Quote Created By:
Blake Galloway
Regional Sales Manager
Blake.Galloway@
motorolasolutions.com
214.551.2709

End Customer:
PANOLA COUNTY SHERIFF DEPT
Adams Jones
adam.jones@co.panola.tx.us
+1 903 6930333

Contract: Texas DIR-TSO-4101
Payment Terms:30 NET

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

Line #	Item Number	APC	Description	Qty	Term	Sale Price	Ext. Sale Price	Refresh Duration
Video as a Service								
1	PRS-0618A	0914	VAAS MANAGED INSTAL,ONSITE,TRAIN,C ONFIG	1		\$16,000.00	\$16,000.00	
2	WGB-0142AAS	0894	VIDEO EQUIPMENT, V300/V700 WIFI BASE FOR 4RE VAAS (\$5 PER MON)	10		Included	Included	
3	WGB-0178AAS	0894	VIDEO EQUIPMENT, V300/V700 USB DESKTOP DOCK VAAS (\$4 PER MON)	25		Included	Included	
4	WGA00421-501	0899	UPLOAD APPLIANCE, SVR 1U, 60 CONCRNT DEV	1		Included	Included	





Line #	Item Number	APC	Description	Qty	Term	Sale Price	Ext. Sale Price	Refresh Duration
5	WGW00140-100	0898	EXTENDED WARRANTY, UPLOAD SERVER EL.COM (WGA00421-501), FULL SERVICE ON SITE, 5-YEAR (MONTHS 37-60)	1	5 YEAR	Included	Included	
6	AAS-BWC-WIF-DOC	0894	V300/V700 WIFI CHARGE/UPLOAD DOCK - 5 YEARS VIDEO-AS-A-SERVICE (\$5 PER MON)	10	5 YEAR	\$300.00	\$3,000.00	
7	AAS-BWC-USB-DOC	0894	V300/V700 USB CHARGE/UPLOAD DOCK - 5 YEARS VIDEO-AS-A-SERVICE (\$4 PER MON)	25	5 YEAR	\$240.00	\$6,000.00	
8	AAS-UPL-SVR-001	0899	UPLOAD APPLIANCE - 5 YEARS VIDEO-AS-A-SERVICE (\$100 PER MON)	1	5 YEAR	\$6,000.00	\$6,000.00	
9	AAS-M5-3CAM-BWC	0894	M500 3-CAMERA IN-CAR SYSTEM WITH BODY WORN CAMERA AND VIDEO MANAGER EL CLOUD- 5 YEARS VIDEO-AS-A-SERVICE	9	5 YEAR	\$15,600.00	\$140,400.00	
10	AAS-BWC-XFS-DOC	0894	V300/V700 TRANSFER STATION - 5 YEARS VIDEO-AS-A-SERVICE (\$30 PER MON)	1	5 YEAR	\$1,800.00	\$1,800.00	
11	SSV00S01450B	0217	LEARNER LXP SUBSCRIPTION	25	5 YEAR	\$0.00	\$0.00	
12	WGB-0138AAS	0894	VIDEO EQUIPMENT, V300/V700 TRANSFER STATION (\$30 PER MON)	2		Included	Included	
13	WGB-0708A	0899	M500 ICV SYSTEM W/ RCAM V300 WIFI DCK,SPS	9		Included	Included	
14	WGW00502	0898	M500 EXTENDED WARRANTY	9	5 YEAR	Included	Included	



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 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800



Line #	Item Number	APC	Description	Qty	Term	Sale Price	Ext. Sale Price	Refresh Duration
15	WGP01394-001	0899	CBL, WIFI VHCL ANT MNT, NMO, 17'L	9		Included	Included	
16	WGC02001-VAAS	0897	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE PER BODY WORN CAMERA VAAS	9	5 YEAR	Included	Included	
17	WGC02003-VAAS	0897	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE FOR IN-CAR VIDEO SYSTEM PER ADDITIONAL CAMERA VAAS	9	5 YEAR	Included	Included	
18	WGC02002-VAAS	0897	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE PER IN-CAR VIDEO SYSTEM WITH 2 CAMERAS VAAS	9	5 YEAR	Included	Included	
19	WGP02950	0894	V700 BATTERY, 3.8V, 4180MAH, REMOVABLE	25		\$110.00	\$2,750.00	
20	WGP01566-350	0899	ACCESS POINT, MIKROTIK, 802.11AC, 5GHZ	2		\$200.00	\$400.00	
21	WGB-0189A	0852	MTIK CONF KIT,802.11AC,M500POE, 5GHZANT	9		Included	Included	
22	WGW00122-303	0840	IN-CAR VIDEO SYSTEM CONFIGURATION SERVICE	9		\$166.40	\$1,497.60	
23	WGP02798-KIT	0852	V700 MAGNETIC MOUNT WITH BWC BOX	9		Included	Included	
24	WGB-0741A	0852	V700 BODY WORN CAMERA FIRSTNET READY	9		Included	Included	3 YEAR



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Line #	Item Number	APC	Description	Qty	Term	Sale Price	Ext. Sale Price	Refresh Duration
25	LSV07S03512A	0854	ESSENTIAL SERVICE WITH ACCIDENTAL DAMAGE AND ADVANCED REPLACEMENT	9	5 YEAR	Included	Included	
26	SWV07S03593A	0853	SOFTWARE ENHANCEMENTS	9	5 YEAR	Included	Included	
27	WGP02225-230-KIT2	0851	BRKT KIT DISP/BWC/CAM TAHOE/ SILV 2021	9		Included	Included	
Video as a Service								
28	AAS-BWC-5YR-001	0894	BODY WORN CAMERA AND VIDEO MANAGER EL CLOUD - 5 YEARS VIDEO-AS-A-SERVICE	16	5 YEAR	\$4,140.00	\$66,240.00	
29	WGW00121	0914	IN-CAR SYSTEM INSTALLATION (PER UNIT CHARGE)	9		\$650.00	\$5,850.00	
30	WGB-0138AAS	0894	VIDEO EQUIPMENT, V300/V700 TRANSFER STATION (\$30 PER MON)	1		Included	Included	
31	WGC02001-VAAS	0897	VIDEOMANAGER EL CLOUD, ANNUAL UNLIMITED STORAGE PER BODY WORN CAMERA VAAS	16	5 YEAR	Included	Included	
32	WGP02798-KIT	0852	V700 MAGNETIC MOUNT WITH BWC BOX	16		Included	Included	
33	WGB-0741A	0852	V700 BODY WORN CAMERA FIRSTNET READY	16		Included	Included	3 YEAR
34	LSV07S03512A	0854	ESSENTIAL SERVICE WITH ACCIDENTAL DAMAGE AND ADVANCED REPLACEMENT	16	5 YEAR	Included	Included	
35	SWV07S03593A	0853	SOFTWARE ENHANCEMENTS	16	5 YEAR	Included	Included	



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Line #	Item Number	APC	Description	Qty	Term	Sale Price	Ext. Sale Price	Refresh Duration
36	WGB-0148A	0851	MIKROTIK CONF WIFI POE KIT, DRILL MT	10		\$200.00	\$2,000.00	
37	WGW00121-100	0840	IN-CAR PARTS INSTALLATION, WIRELESS/VEHICLE TRIGGER (PER UNIT CHARGE)	10		\$300.00	\$3,000.00	
	VideoManager EL & EX: Video Evidence Management							
38	WGC01001	0696	VIDEOMANAGER EL CLOUD, SOFTWARE AND HOSTING, UNLIMITED ASSIGNED, ANNUALLY PER DEVICE	10	5 YEAR	\$2,475.00	\$24,750.00	
39	Incentive		Motorola Legacy Customer Discount Expiration Date: 02/28/2024	1		-\$42,497.60	-\$42,497.60	

Grand Total **\$237,190.00(USD)**

Pricing Summary

	Sale Price	
Upfront Costs for Hardware, Accessories and Implementation (if applicable), plus Subscription Fee	\$38,638.00	\$0.00
Year 2 Subscription Fee	\$49,638.00	\$0.00
Year 3 Subscription Fee	\$49,638.00	\$0.00
Year 4 Subscription Fee	\$49,638.00	\$0.00
Year 5 Subscription Fee	\$49,638.00	\$0.00
Grand Total System Price	\$237,190.00	\$0.00

Rodger vs Mc Lane



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